

Tri-State Beef Conference

August 8, 2017
Washington County Fairgrounds
Abingdon, VA

A conference for both cow-calf producers
and stocker operators



Presented by:

UT EXTENSION
INSTITUTE OF AGRICULTURE
THE UNIVERSITY OF TENNESSEE

NC State University
A&T State University
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Registration Form

Payment Information:
Enclose a check payable to:
Abingdon Feeder Cattle
Association

Registration Fee
\$20 — Before July 28
\$25 — After July 28

Mail to:
Tri-State Beef Conference
c/o Phil Blevins
Abingdon Feeder Cattle
Association
234 W. Valley Street, Suite B
Abingdon, VA 24210

Name: _____

Address: _____

City: _____ **State:** _____ **Zip:** _____

County: _____

Phone: (____) _____

E-mail: _____

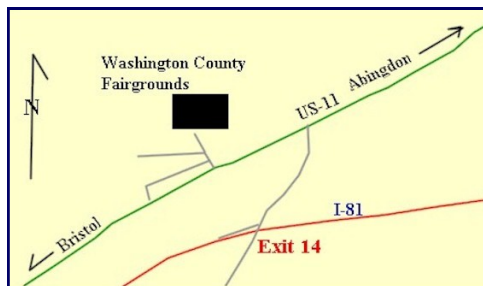
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Programs in agriculture and natural resources, 4-H youth development, family and consumer sciences, and resource development. University of Tennessee Institute of Agriculture, U.S. Department of Agriculture and county governments cooperating. UT Extension provides equal opportunities in programs and employment.

This year's conference will address topics of interest to both stocker and cow-calf producers. The conference will be a **one-day event** and will include educational sessions covering such topics as big picture in the cattle industry, pinkeye impacts and consideration, beef cattle outlook, reaching new markets, retail beef business, managing calving difficulties & stocker receiving program. We will also have a veterinary feed directive panel. Once again, we will have virtual tours of operations from each of the three states and then will have a time of questions and answers with the producers themselves. This year's conference will be one that should add dollars to your bottom line whether you run a stocker or a cow-calf operation.



Directions to Fairgrounds



Take Exit 14 off I-81 to US 11
 Turn left on US 11 at light
 Go approximately 1/4 mile
 Fairground Road is to the right

Tuesday, August 8

Registration begins at 8:00 a.m. The program will begin at 9:20 a.m.

A steak lunch will be provided for all participants.

Topics and Speakers

Big Picture in the Cattle Industry

Dr. Tom Field
 Professor & Paul Engler Chair of
 Agribusiness Entrepreneurship
 University of Nebraska Lincoln

Pinkeye Impacts and Consideration

Dr. Lew Strickland, DVM
 Assistant Professor &
 Extension Veterinarian
 University of Tennessee

Beef Cattle Outlook

Dr. Scott Brown
 Assistant Extension Professor
 University of Missouri

Reaching New Markets, Retail Beef Business

Ms. Valerie Bass
 Executive Director
 Tennessee Beef Council
 Mr. Jason Carter
 Executive Director
 Virginia Cattlemen's Association

Managing Calving Difficulties

Dr. Harrison Dudley, DVM
 Clinical Assistant Professor
 North Carolina State University

Stocker Receiving Program

Dr. Robin Falkner, DVM, Zoetis

Veterinary Feed Directive Panelists:

Mr. Alex Dulaney, DVM
 East Tennessee Veterinary Hospital
 Mr. Ben Bowman
 Washington County Farmers Coop
 Mr. Eric Brady
 Ag Input Inspector Supervisor
 Tennessee Department of Agriculture

Moderator:

Dr. Jason Smith, Assistant Professor
 University of Tennessee

Virtual Tours of three beef operations

We will highlight an operation from each of the three states and will have a time of questions and answers with the producers themselves

Conference Hotel

Comfort Suites
 1093 Ole Berry Drive off I-81 exit 14
 Abingdon, VA 24210
 (276) 698-3040
 Rate: \$101 single or double/night
 Deadline for group rate: July 23

A trade show will be open during the conference, with many of the animal health, feed, and marketing organizations involved in the region's beef industry there for you to meet and learn more about their products and services.